



Collecting the Vanishing Collectable


Global Headaches and Long Arms

David Swords, YBP Library Services

Background Leading to a Prediction

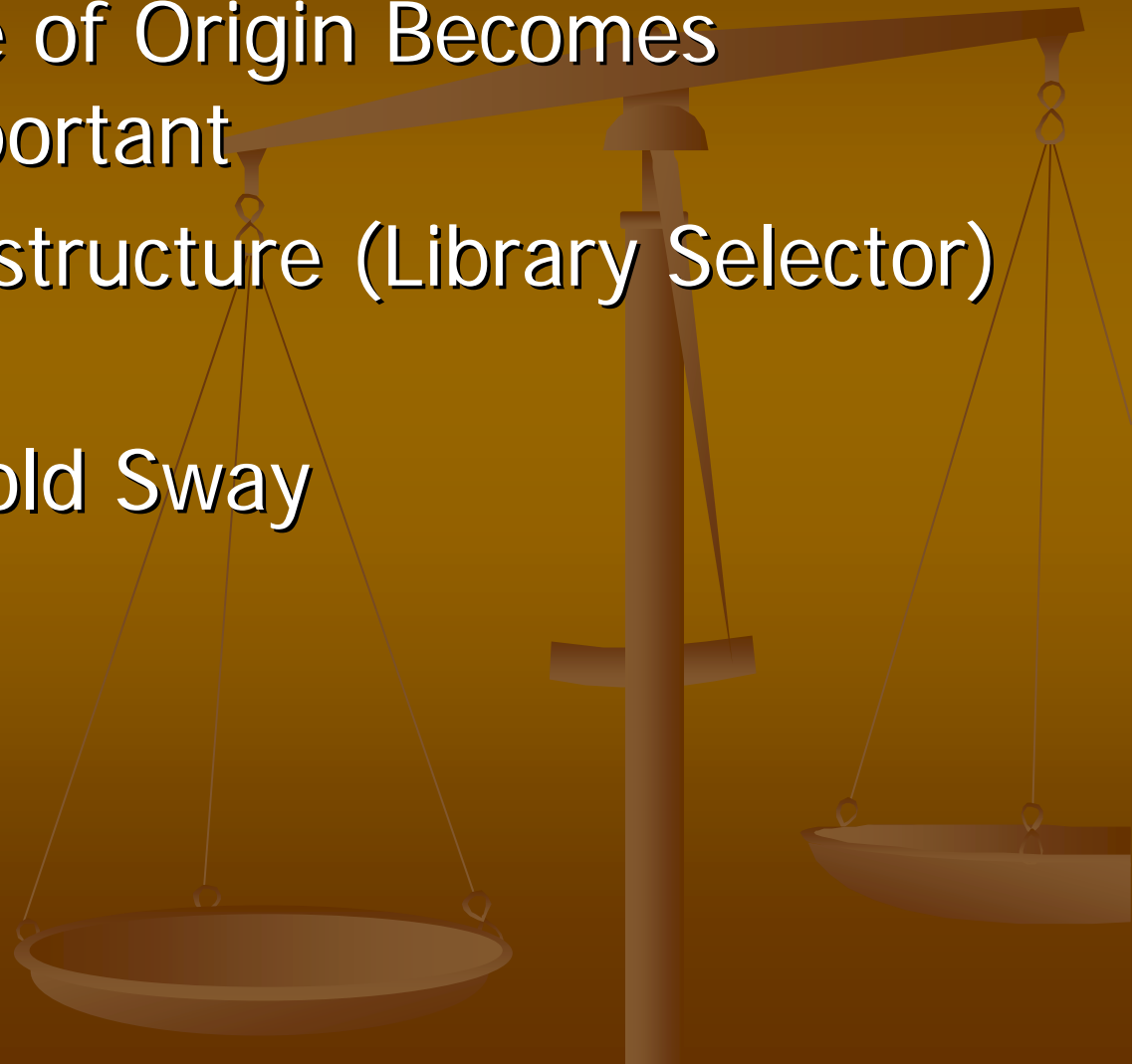
1. Approval Plans: A Germ-like Spread
 - They Change The Environment of Collection Practice
 2. The International Market
 - Changes The Scope and Environment of Approval Plans
 3. Technology: Changing Practices and Growing the Market
- 

1. A Brief, Limited History

- Approvals in the United States and Canada
 - For YBP, Approvals in Hong Kong
 - Slips in Australia, New Zealand
 - Slips in Europe and the Middle East
 - Slips in Mexico
 - Slips Worldwide (eg. Ghana, Pakistan, Malaysia, the Philippines)
- 

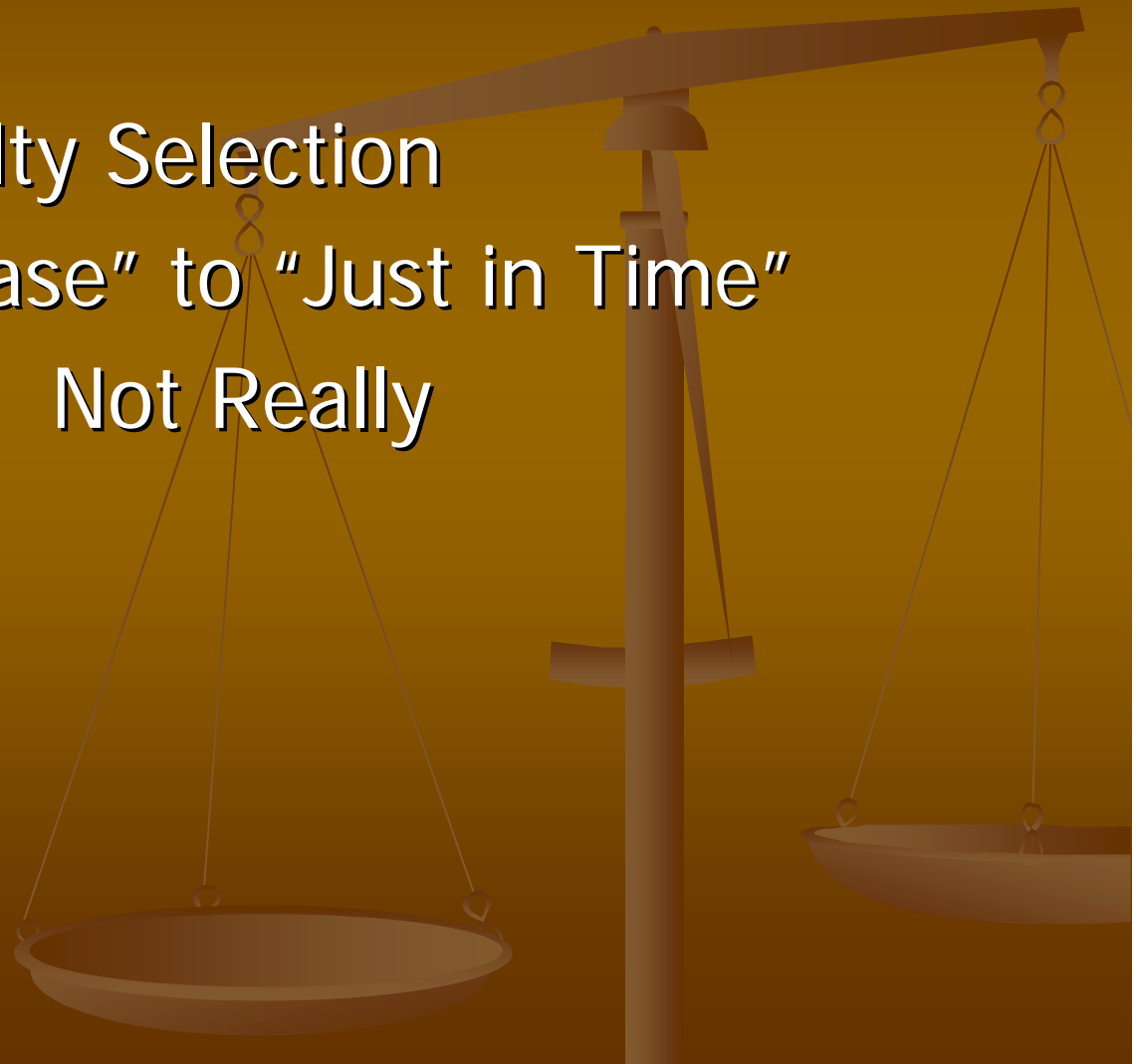
2. The International Environment Changes Approval Plans

- The Importance of Origin Becomes Vanishingly Important
- The Usual Infrastructure (Library Selector) Is Rare
- Old Practices Hold Sway

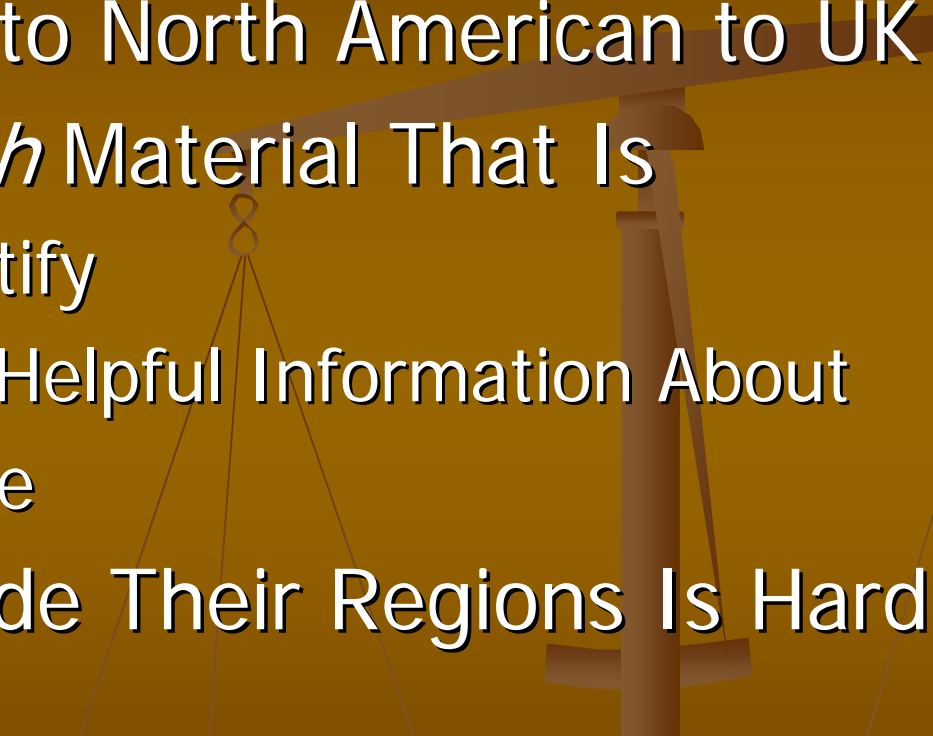


Global Collection Strategies

- None at All
- Organized Faculty Selection
- From "Just in Case" to "Just in Time"
- Approval Plans? Not Really



2. The Globalization of Approval Material

- From U.S. Only to North American to UK
 - To *World English* Material That Is
 - Difficult to Identify
 - Hard to Collect Helpful Information About
 - Tricky to Acquire
 - Marketing Outside Their Regions Is Hard For Publishers
- 

African Books: Ghana



Title: ENVIRONMENT, INFORMAL SECTOR AND FACTOR MARKETS.

Author: BAAH-NUAKOH, AMOAH

Publisher: WOELI PUBLISHING SERVICES

Place of Publication: ACCRA, GHANA

Pub Year: 2003

Pagination: 317 P.

Binding: Paper

Volume: 2

Series Title: [STUDIES ON THE GHANAIAN ECONOMY.](#)

Series Type: Numbered Series

Series Vol: 2

Series ID: 504704

LC Class: HC1060

Content Level: ADV-AC

LC Subject Headings: 1. GHANA--ECON. CONDIT. 2. ENVIRONMENTAL ECONOMICS--GHANA.

Approval Note: AFRICAN BOOKS. AUTH: UNIV. OF GHANA.

Interdisciplinary Topics: Black Studies; Environmental; Economic

Geographic Focus: Ghana; Africa

Country of Origin: Africa

ISBN: 9964978936


US List: Not Known

UK List: £18.95 GBP

Handled on Approval L&H: 18/02/2004

Last Received L&H: 24/02/2004

Net: £18.95 GBP

 **Library Note:** [add...](#)

none

Slip Date: 18/02/2004

Subacct.: 1562-64

Fund: 1H1-117



African Books: Nigeria



Title: GOVERNMENT BUDGETING IN NIGERIA: PRINCIPLES, POLICIES AND PRACTICES.

Author: OMOPARIOLA, OLUFIDIPE

Publisher: OBAFEMI AWOLOWO UNIV PR

Pub Year: 2003

Binding: Paper

LC Class: HJ2184.7

LC Subject Headings: BUDGET--NIGERIA.

Approval Note: AFRICAN BOOKS.

Interdisciplinary Topics: Political; Economic; Contemporary Social; Public Policy

Geographic Focus: Nigeria; Africa

Country of Origin: Africa


ISBN: 978136131X

US List: Not Known

UK List: £18.95 GBP

Handled on Approval L&H: 18/02/2004

Net: £18.95 GBP

 **Library Note:** [add...](#)

none

Slip Date: 18/02/2004

Subacct.: 1562-74

Fund: 1H1-136



Place of Publication: ILE-IFE, NIGERIA

Pagination: 222 P.

Content Level: ADV-AC

Last Received L&H: 24/02/2004

Europe: Spain

Act Record ▲ sorted by title ascending , then by pub year descending

Title: MASSIMILIANO FUKSAS AND DORIANA MANDRELLI EMPORIO ARMANI: CHATER HOUSE HONG KONG.

Publisher: ACTAR **Place of Publication:** BARCELONA [GobiTweeN \(5 slips\)](#)
[All YBP/L&H Activity](#)

Pub Year: 2004 **Binding:** Paper [book jacket](#)

LC Class: NA6227 **Content Level:** GEN-AC

LC Subject Headings: 1. ARCHITECTURE--HONG KONG. 2. STORES, RETAIL--HONG KONG.

Approval Note: PROFILES THE ARCHITECTURAL DESIGN OF THE EMPORIO ARMANI BUILDING IN HONG KONG. COLOR PRINTS.

Interdisciplinary Topics: Architectural

Geographic Focus: Hong Kong; Asia

Country of Origin: Spain

ISBN: 6495951371

US List: \$34.95 **US:** Not yet published
USD

Due on Approval YBP: 02/28/2004

UK List: £17.66
GBP

Handled on Approval L&H: Last Received
n3/n3/?nn4

Library Note: [add...](#)
none

Title: SUSTAINABLE DEVELOPMENT OF ECOTOURISM: A COMPILATION OF GOOD PRACTICES IN SMES.

Publisher: WORLD TOURISM ORG **Place of Publication:** MADRID

Pub Year: 2003 **Pagination:** 305 P.

Binding: Paper **Content Level:** PROF

LC Class: G156.5.E26

LC Subject Headings: 1. ECOTOURISM. 2. TOURISM--ENVIRONMENTAL ASPECTS.

Approval Note: PROFILES SMALL TOURIST ENTERPRISES & THE SERVICES THEY OFFER IN 47 COUNTRIES WORLDWIDE.

Interdisciplinary Topics: Hospitality Industry; Geographical; Environmental; Business

Country of Origin: Spain

ISBN: 9284406218

US List: \$40.25 USD

Handled on Approval YBP: 03/03/2004 **Last Received YBP:** 12/03/2004

UK List: Not Known

Library Note: [add...](#)
none

Europe: Germany



Title: GOOFY LIFE OF CONSTANT MOURNING.

Author: DINE, JIM, 1935-

Publisher: STEIDL

Pub Year: 2004

Binding: Cloth

LC Class: N6537.D5

LC Subject Headings: 1. ART, AMERICAN--20TH CENT. 2. DINE, JIM, 1935- .

Approval Note: RECENT TEXT-BASED WORK OF AMERICAN POP ARTIST. 8.5" X 10" IN SLIPCASE.

Interdisciplinary Topics: Art

Geographic Focus: US

Country of Origin: Germany

ISBN: 388243967X

US List: \$80.00 **US:** Not yet published
USD

UK List: £48.00
GBP

Handled on Approval L&H:
03/03/2004

Last Received L&H: 02/23/2004

 **Library Note:** [add...](#)

Place of Publication: GOTTINGEN

Pagination: 270 P.

Content Level: GEN-AC

[GobiTween \(4 slips\)](#)
[All YBP/L&H Activity](#)

[book jacket](#)

Europe: The Netherlands

Search Results: **1 title** 1 / List: \$.00 USD Page / 1 single brief full

[Act](#) [Record](#) ▲ sorted by title ascending , then by pub year descending

Title: FOOD SAFETY ASSURANCE AND VETERINARY PUBLIC HEALTH; V. 2: SAFETY ASSURANCE DURING FOOD PROCESSING.

Editor: FRANS J.M. SMULDERS

Publisher: WAGENINGEN ACADEMIC PUBL **Place of Publication:** WAGENINGEN

Pub Year: 2004 **Pagination:** 442 P.

Binding: Cloth

Volume: 2

Series Title: [FOOD SAFETY ASSURANCE AND VETERINARY PUBLIC HEALTH.](#)

Series Vol: 2 **Series Type:** Numbered Series

Series ID: 504749

LC Class: RA601 **Content Level:** PROF

LC Subject Headings: 1. FOOD OF ANIMAL ORIGIN--HEALTH ASPECTS 2. FOOD--SAFETY MEASURES.

Approval Note: ED: UNIV. OF VETERINARY MEDICINE VIENNA. NEW COLLECTION.

MeSH: FOOD CONTAMINATION.

Interdisciplinary Topics: Medical

Format: Collection/New


Country of Origin: Netherlands

ISBN: 907699806X

US List: Not Known

UK List: £58.84
GBP

Handled on Approval L&H: 03/10/2004 **Last Received L&H:** 03/02/2004

 **Library Note:**

none

[GobiTween \(4 slips\)](#)
[All YBP/L&H Activity](#)

Europe: Switzerland

Title: BUSINESS & BIODIVERSITY: THE HANDBOOK FOR CORPORATE ACTION.

Publisher: WORLD CONSERVATION UNION

Place of Publication: GLAND

Pub Year: 2002

Pagination: 56 P.

Binding: Paper

LC Class: QH75

Content Level: PROF

LC Subject Headings: 1. BIOLOGICAL DIVERSITY CONSERVATION. 2. SUSTAINABLE DEVELOPMENT

Approval Note: GUIDEBOOK INCL. CD-ROM. CO-PUB W/WORLD BUSINESS COUN. FOR SUSTAINABLE DEVELOP. & EARTHWATCH EURO.

Interdisciplinary Topics: Environmental; Business

Aspects: Practical

Country of Origin: Switzerland

ISBN: 2940240280

US List: \$25.00 USD **US:** In Stock

Handled on Approval YBP: 18/02/2004


Last Received YBP: 12/03/2004

UK List: Not Known

 **Library Note:** [add...](#)

none

Far East: Singapore

Title: ASEAN: ECONOMIC DEVELOPMENT AND COOPERATION.
Author: TAN, GERALD
Publisher: EASTERN UNIVERSITIES PR **Place of Publication:** SINGAPORE
Pub Year: 2003 **Pagination:** 361 P.
Binding: Paper
Edition: 3RD ED.
LC Class: HC441 2003 **Content Level:** ADV-AC
LC Subject Headings: ASIA, SOUTHEASTERN--ECON. CONDIT.
Approval Note: AUTH: FLINDERS UNIVERSITY. DISCUSSES EVOLUTION OF ASEAN INCLUDING ITS INCREASING ROLE IN WORLD TRADE
Interdisciplinary Topics: Asian Studies; Economic; Contemporary Social
Format: New Edition
Geographic Focus: Southeast Asia
Country of Origin: Singapore
ISBN: 9812102574
US List: \$26.00 USD **US:** Low Stock
Handled on Approval YBP: 18/02/2004 **Last Received YBP:** 12/03/2004
UK List: Not Known
 **Library Note:**
none

New Zealand

Title: ULTIMA THULE.

Author: GRAHAM, JOHN

Publisher: HAZARD PRESS

Pub Year: 2004

Binding: Paper

LC Class: PR9639.3.G714

Approval Note: COLLECTION OF NEW POETRY.

Format: Collection/New

Literary Type: Poetry

Geographic Focus: Oceania; New Zealand

Country of Origin: New Zealand

ISBN: 1877270598

US List: \$16.95 USD **US:** In Stock

Handled on Approval YBP: 10/03/2004

UK List: Not Known



Library Note: [add...](#)

none

Place of Publication: CHRISTCHURCH

Pagination: 43 P.

Content Level: GEN-AC

Last Received YBP: 03/03/2004

Australia

Title: NATIVE ANTHROPOLOGY: THE JAPANESE CHALLENGE TO WESTERN ACADEMIC HEGEMONY.
Author: KUWAYAMA, TAKAMI
Publisher: TRANS PACIFIC PRESS
Pub Year: 2004
Binding: Cloth
Series Title: [JAPANESE SOCIETY SERIES.](#)
Series Type: Unnumbered Series
Series ID: 47037
LC Class: GN46.J3
Content Level: ADV-AC
LC Subject Headings: 1. ANTHROPOLOGY--JAPAN. 2. ANTHROPOLOGY-- PHILOSOPHY.
Approval Note: AUTH: HOKKAIDO UNIVERSITY. DISCUSSES POSITION OF "NATIVES" IN "WORLD SYSTEM" OF ANTHROPOLOGY.
Interdisciplinary Topics: Asian Studies; Philosophical; Anthropological
Geographic Focus: Asia; Japan
Country of Origin: Australia
ISBN: 1876843829
US List: \$69.95 USD **US:** In Stock
Handled on Approval YBP: 10/03/2004 **Last Received YBP:** 02/03
UK List: Not Known
Library Note: [add...](#)
none

Title: PREDATORS WITH POUCHES: THE BIOLOGY OF CARNIVOROUS MARSUPIALS
Editor: MENNA JONES
Publisher: CSIRO PUBLISHING
Pub Year: 2003
Binding: Cloth
LC Class: QL737.M3P74 2003
Content Level: ADV-AC
LC Subject Headings: 1. MARSUPIALS--AUSTRALASIA. 2. MARSUPIALS-- WESTERN HEMISPHERE.
Approval Note: NON-RET. ED: AUSTRALIAN NATIONAL UNIVERSITY. BASED ON A SYMPOSIUM HELD IN 1999.
Interdisciplinary Topics: Science
Format: Conference Monograph 2+
Country of Origin: Australia
ISBN: 0643066349
US List: \$166.50 USD
LCCN: 2003-447386
Handled on Approval YBP: 03/03/2004 **Last Received YBP:** 18/02/2004
UK List: Not Known
Library Note: [add...](#)
none

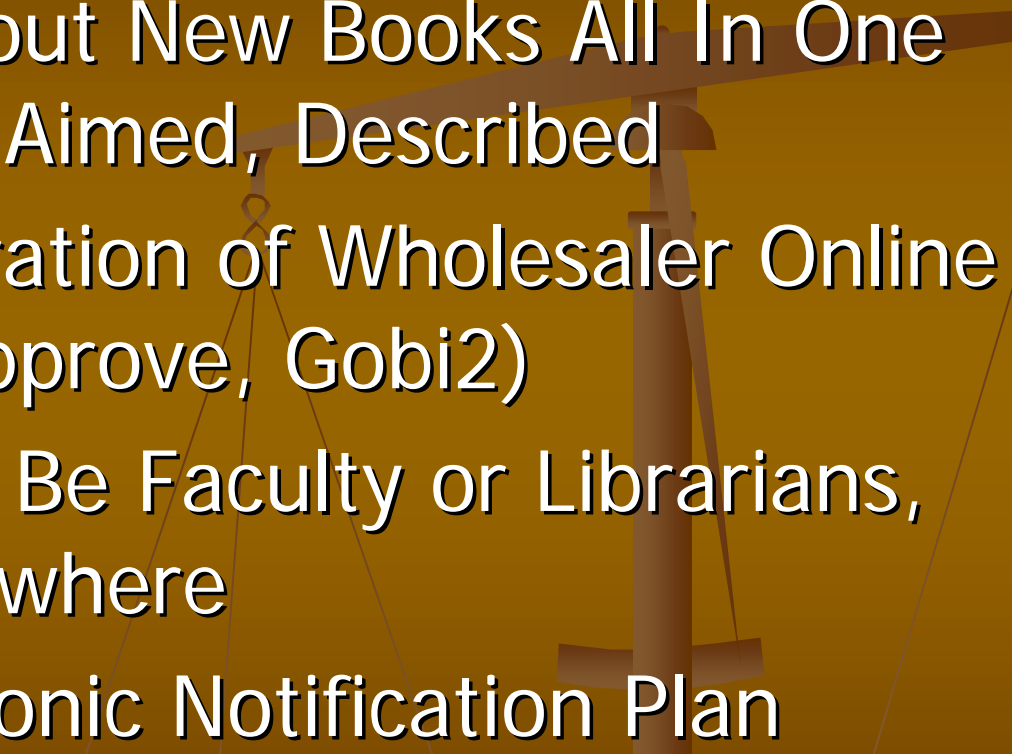
NON-RETURN/NON-CANCEL YBP

Direction of Approval Plan Buying

- Far More Comprehensive And Global
- Driven By Online Transactions
 - Electronic Notification Slips
 - Better Online Information



3. A Compelling Strategy and Changing Technology

- Information About New Books All In One Place, Reliable, Aimed, Described
 - The Next Generation of Wholesaler Online Databases (I-Approve, Gobi2)
 - “Selectors” Can Be Faculty or Librarians, Can Reside Anywhere
 - The Fully Electronic Notification Plan
- 

The *Fully Automated* Slip Plan

GOBI

Search Slips Orders Folders Approvals Ccontinuations Opticns _library

order select help Quick Search:

Edit My Slip Views

Streamline your workflow with customized slip views. Create a view, specify which slips you'd like to see, save it, and use it to find what you need faster.

Edit a View:

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MASS MEDIA
PHILOSOPHY YBP
SOCIOLOGY

+ New
X Delete
Reset Form
Show Slips...
Save

Name this view:
up to 15 chars

Email Me: No Email Alert with link RTF list Tab-delimited list
Email frequency is determined by the Slip Date option below.

Show slips with...

Slip Date within

And **Subaccounts**

Subaccount Category


Subaccount(s)

- 1562-11 AP/PR
- 1562-12 AP/PR
- 1562-15 AP/PR
- 1562-20 AP/PR

Primary Sort by

- Author
- Class Dewey
- Class LC/NLM
- Fund
- Handled on approval
- Library history
- Library note


Why Paper to Electronic Slips?

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 - Online Reviews
 - Stock
 - Ratings REPLACE Automatic Books
 - Duplicate Slips No Problem
 - No Profiling Session; Write Your Own Plan
- 

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Search Results: **59 titles** 59 / List:\$5,155.44 USD Page /3 single brief

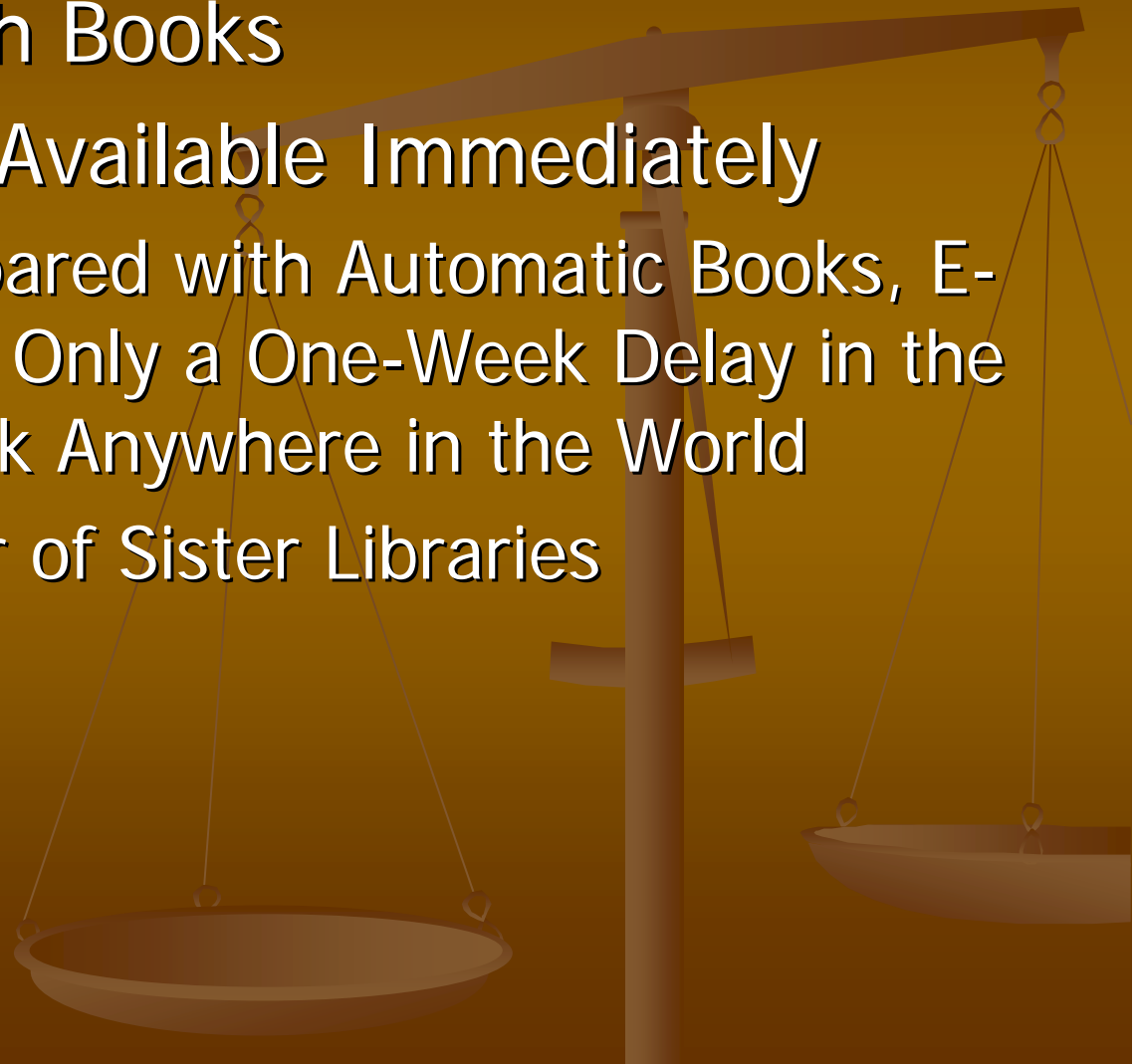
[Act](#) [Record](#) ▲ sorted by title ascending , then by pub year descending

Title: ENCYCLOPEDIA OF THE STATELESS NATIONS: ETHNIC AND NATIONAL GROUPS AROUND THE WORLD.
Author: MINAHAN, JAMES
Publisher: GREENWOOD **Place of Publication:** WESTPORT
Pub Year: 2002 **Pagination:** 2241 P.
Binding: Cloth
LC Class: D860.M56 2002 **Content Level:** GEN-AC
LC Subject Headings: 1. WORLD POLITICS--1989--DICT. 2. STATELESSNESS--DICT.
Approval Note: ENCYCLOPEDIA. 4-VOL. SET.
Interdisciplinary Topics: Ethnic Studies; Political; Contemporary Social
Reference Type: Encyclopedia
Geographic Focus: World
Country of Origin: US
ISBN: 0313316171 **LCCN:** 2001-33691
US List: \$475.00 **US:** Low Stock
USD
Handled on Approval YBP: **Last Received YBP:** 05/03/2004
10/07/2002
UK List: Not Known
 **Library Note:**

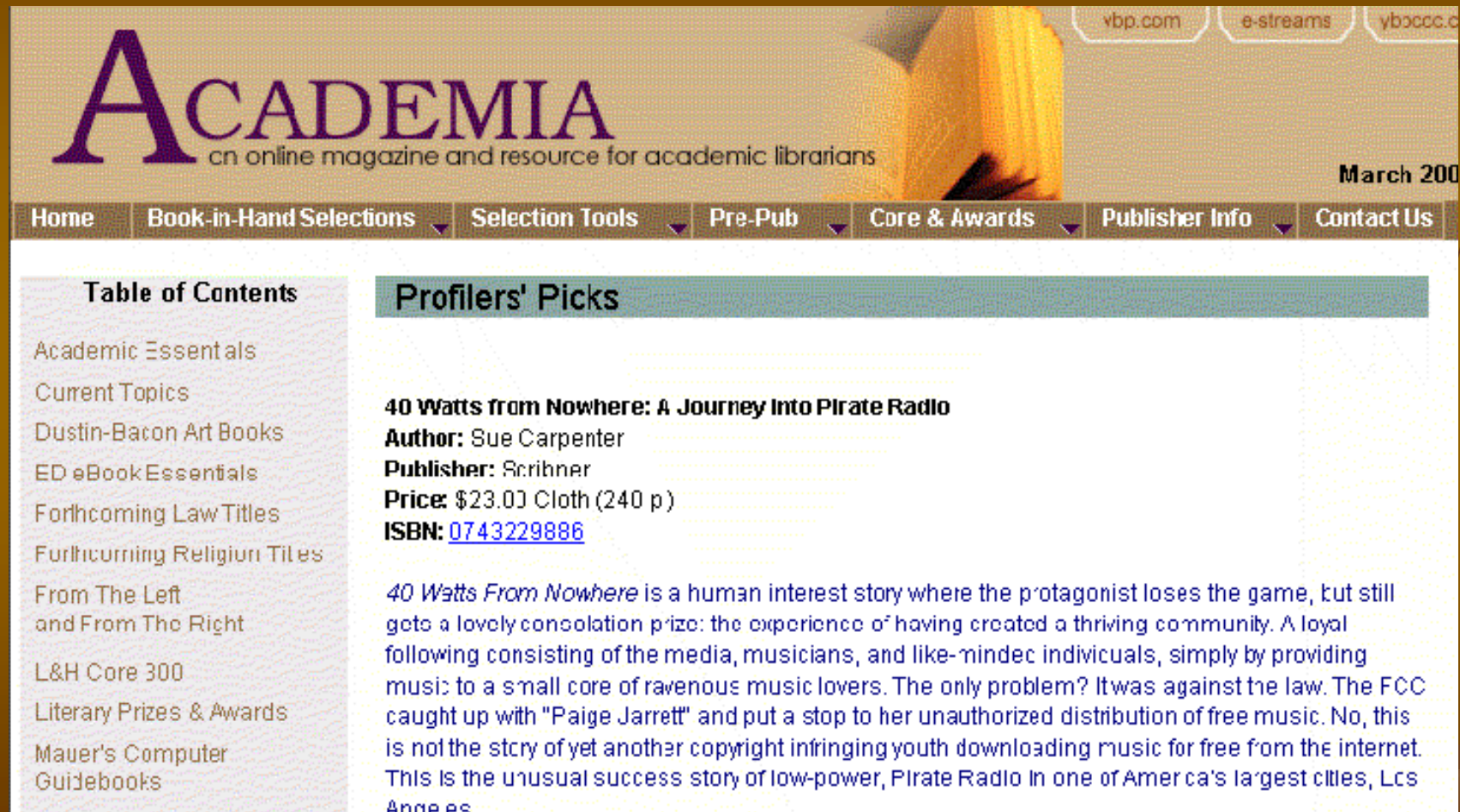
[All YBP/L&H Activity](#)
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[Library Journal](#)
[Booklist](#)

Time to the Shelf

- Paper Rides with Books
- Electronic Slips Available Immediately
 - In Effect, Compared with Automatic Books, E-Slips Can Mean Only a One-Week Delay in the Arrival of a Book Anywhere in the World
 - The Imprimatur of Sister Libraries



The Future: Vendor Reviews



The screenshot shows the Academia website interface. At the top, the logo "ACADEMIA" is displayed in a large, purple, serif font, with the tagline "an online magazine and resource for academic librarians" underneath. To the right of the logo, there are three small buttons labeled "vbp.com", "e-streams", and "yboccc.c". Below the logo, the date "March 200" is visible. A navigation bar contains several menu items: "Home", "Book-in-Hand Selections", "Selection Tools", "Pre-Pub", "Core & Awards", "Publisher Info", and "Contact Us".


The main content area is divided into two columns. The left column is titled "Table of Contents" and lists various categories: "Academic Essentials", "Current Topics", "Dustin-Bacon Art Books", "ED eBook Essentials", "Forthcoming Law Titles", "Forthcoming Religion Titles", "From The Left and From The Right", "L&H Core 300", "Literary Prizes & Awards", and "Mauer's Computer Guidebooks".

The right column is titled "Profilers' Picks" and features a book review. The review is for the book "40 Watts from Nowhere: A Journey Into Pirate Radio" by Sue Carpenter, published by Scribner. The price is listed as \$23.00 Cloth (240 p) and the ISBN is 0743229886. The review text describes the book as a human interest story about a protagonist who loses a game but still receives a consolation prize: the experience of having created a thriving community of music lovers, despite being against the law.

40 Watts from Nowhere: A Journey Into Pirate Radio
Author: Sue Carpenter
Publisher: Scribner
Price: \$23.00 Cloth (240 p)
ISBN: [0743229886](#)

40 Watts From Nowhere is a human interest story where the protagonist loses the game, but still gets a lovely consolation prize: the experience of having created a thriving community. A loyal following consisting of the media, musicians, and like-minded individuals, simply by providing music to a small core of ravenous music lovers. The only problem? It was against the law. The FCC caught up with "Paige Jarrett" and put a stop to her unauthorized distribution of free music. No, this is not the story of yet another copyright infringing youth downloading music for free from the internet. This is the unusual success story of low-power, Pirate Radio in one of America's largest cities, Los Angeles.

The Future: Vendor Sponsored Library Reviews



Electronic reviews of Science & Technology References covering Engineering, Agriculture, Medicine and Science

Home :: **E-STREAMS Vol. 7, No. 1 - January 2004**

Issues :: **Engineering—Inventions**

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Publisher ::

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GOBI ::

2961. **Encyclopedia of Modern Everyday Inventions**, by David J. Cole, Eve Browning, Fred E. H. Schroeder. Westport, CT, Greenwood Press, 2003. 285p., illus., bibliog., index. ISBN [0-313-31345-8](#). \$49.95. LC Call no.: T20.C56 2003.

Subjects: Inventions—History—20th Century.

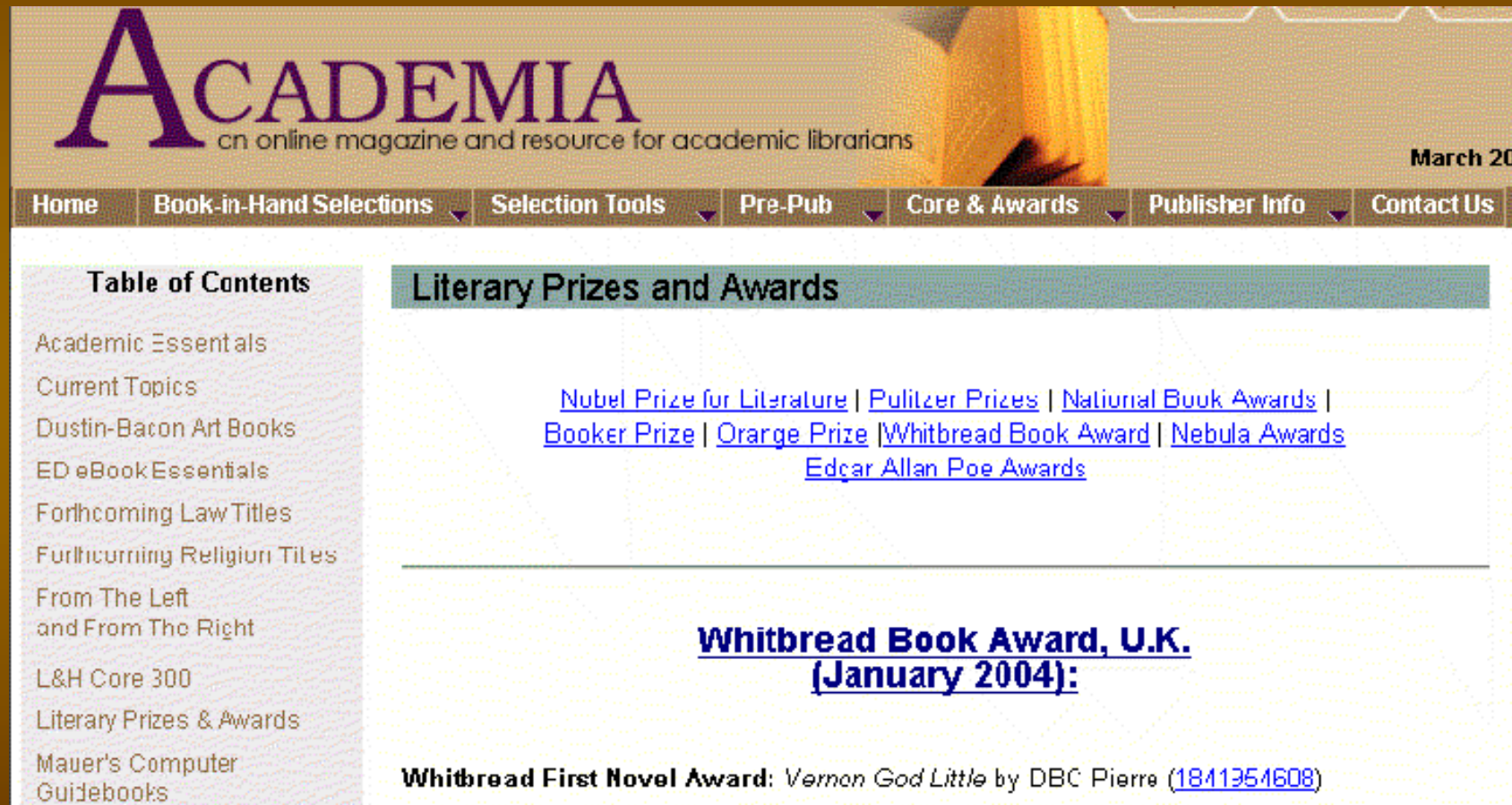
Reviewer: Robert B. Ridinger, Chair, Electronic Information Resources Management, Northern Illinois University Founders Memorial Library, rridinger@niu.edu

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The Future: World Prizes, Secondary Profiling



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an online magazine and resource for academic librarians

March 2004

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- Forthcoming Law Titles
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- Mauer's Computer Guidebooks

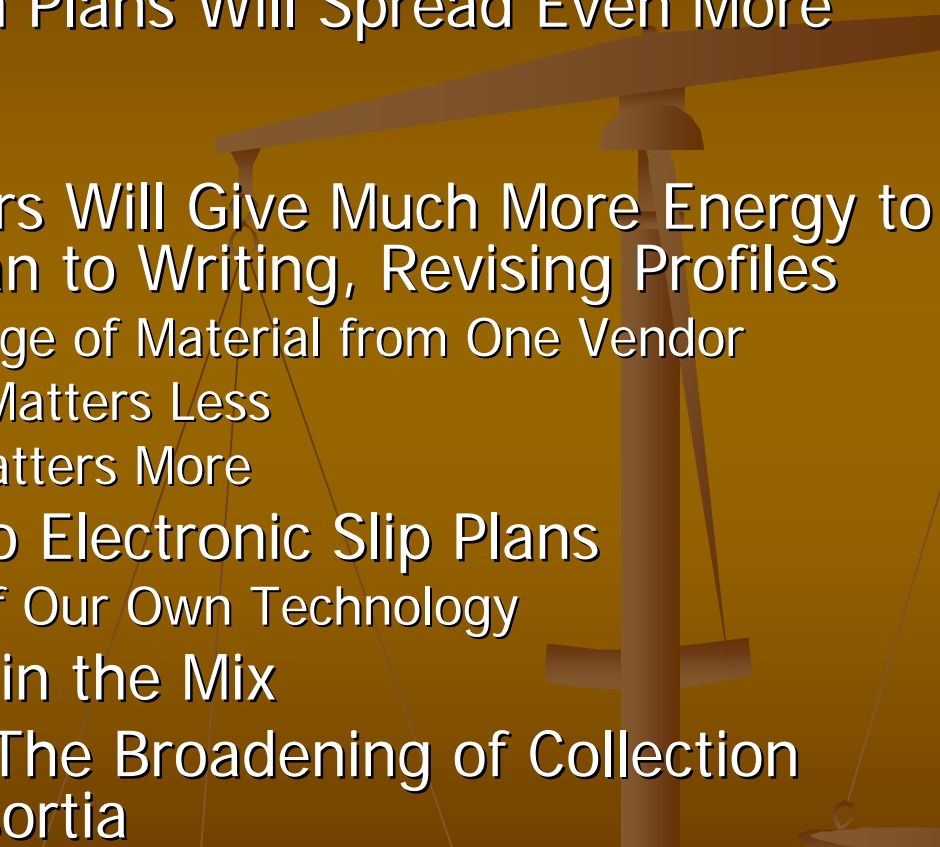
Literary Prizes and Awards

[Nobel Prize for Literature](#) | [Pulitzer Prizes](#) | [National Book Awards](#) | [Booker Prize](#) | [Orange Prize](#) | [Whitbread Book Award](#) | [Nebula Awards](#) | [Edgar Allan Poe Awards](#)

Whitbread Book Award, U.K. (January 2004):

Whitbread First Novel Award: *Vernon God Little* by DBC Pierre ([1841354608](#))

The Prediction: CD Worldwide

- Electronic Notification Plans Will Spread Even More Rapidly
 - The UK
 - Relatively, Wholesalers Will Give Much More Energy to Describing Books Than to Writing, Revising Profiles
 - Wider, Deeper Coverage of Material from One Vendor
 - Precision of the Plan Matters Less
 - Precise Description Matters More
 - Book Plans Convert to Electronic Slip Plans
 - We Become Victims of Our Own Technology
 - EBooks, AV Included in the Mix
 - From Mine to Ours: The Broadening of Collection Development to Consortia
- 

Consortial Reports

Consortial Results: **4288 titles not bought** 4288 / List: \$340,134.22 USD Page 1 / 172 single brief full

Add Record ▲ sorted by title ascending then by pub year descending

<input type="checkbox"/>	100: THE WORK THAT CHANGED BRITISH ART.	ELLIS, PATRICIA	Cloth	2003
<input type="checkbox"/>	1215: THE YEAR OF MAGNA CARTA.	DANZIGER, DANNY	Cloth	2003
<input type="checkbox"/>	1600: A TURNING POINT IN BRITISH HISTORY.	LIE, CHRISTOPHER	Cloth	2003
<input type="checkbox"/>	16TH IEEE SYMPOSIUM ON COMPUTER-BASED MEDICAL SYST	IEEE SYMPOSILM ON CO	Paper	2003
<input type="checkbox"/>	16TH WORKSHOP ON PARALLEL AND DISTRIBUTED SIMULATI	WORKSHOP ON PARALLEL	Paper	2002
<input type="checkbox"/>	18TH ANNUAL IEEE SYMPOSIUM ON LOGIC IN COMPUTER SC		Paper	2003
<input type="checkbox"/>	1982, JANINE.	GRAY, A_ASDAIR	Paper	2003
<input type="checkbox"/>	20 HRS., 40 MIN.: OUR FLIGHT IN THE FRIENDSHIP: TH	EARHART, AMELIA, 189	Paper	2003
<input type="checkbox"/>	2002 IEEE INTERNATIONAL CONFERENCE ON ACOUSTICS, S	ICASSP (2002: ORLAND	Paper	2002
<input type="checkbox"/>	2002 WORKPLACE DEMOGRAPHIC TRENDS SURVEY.	COLLISON, JESSICA	Paper	2002
<input type="checkbox"/>	2003 IEEE INTERNATIONAL CONFERENCE ON ACOUSTICS, S	ICASSP (2003: HONG K	Paper	2003
<input type="checkbox"/>	2003 JOBS AND GROWTH TAX ACT.	MCKEEN, GREGORY B	Paper	2003