



# LET'S HEAR IT FOR READERS

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**TOBY GREEN**  
OECD Public Affairs & Communications

***Fiesole Retreat: Serving  
Learning & Scholarship***

*Barcelona , April 25-27<sup>th</sup> 2018*



# Readers - not on the menu?

why

April 19<sup>th</sup> 2018

THE SCHOLARLY  
**kitchen**

ABOUT ARCHIVES COLLECTIONS CHEFS PODCAST FOLLOW

## Ask The Chefs: What Will You Be Writing About Five Years From Now?

By ANN MICHAEL | APR 19, 2018 | 5 COMMENTS

• Trump

• Data

BUSINESS MODELS | INNOVATION | TECHNOLOGY | WORLD OF TOMORROW

8

• OA vs Subs

• The role of societies

...s now. While n  
...ars? What will l  
...ied? Frustrated

• Open vs Closed science

This month we asked the Chefs: *What will you be writing about five years from now?*

• Diversity, Equality

THE CHEFS

• Peer review & workflows

• AI, Delivery, Privacy

• Researchers' incentives & evaluation





# Publishers' perspective . . .

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Reader

Publisher

Authors

Librarians



# Authors' . . .

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Reader

Employer

Author

Peer group

Career

'Top' journals (IF)

Funders

# Only Policy makers seem to care about



A screenshot of a tweet from Peter Murray-Rust (@petermurr...) retweeted by Velterop (@#FBPE). The tweet text is: "The primary purpose of scientific publication is to disseminate knowledge in ALL directions . READ the Budapest Open Access Initiative. READ IT, take it to heart. [budapestopenaccessinitiative.org/read](http://budapestopenaccessinitiative.org/read) Its not about citations and promotion it's about the whole world sharing its knowledge 4/n". A red oval highlights the URL and the sentence "Its not about citations and promotion it's about the whole world sharing its knowledge 4/n".

ScholComm

Policy maker

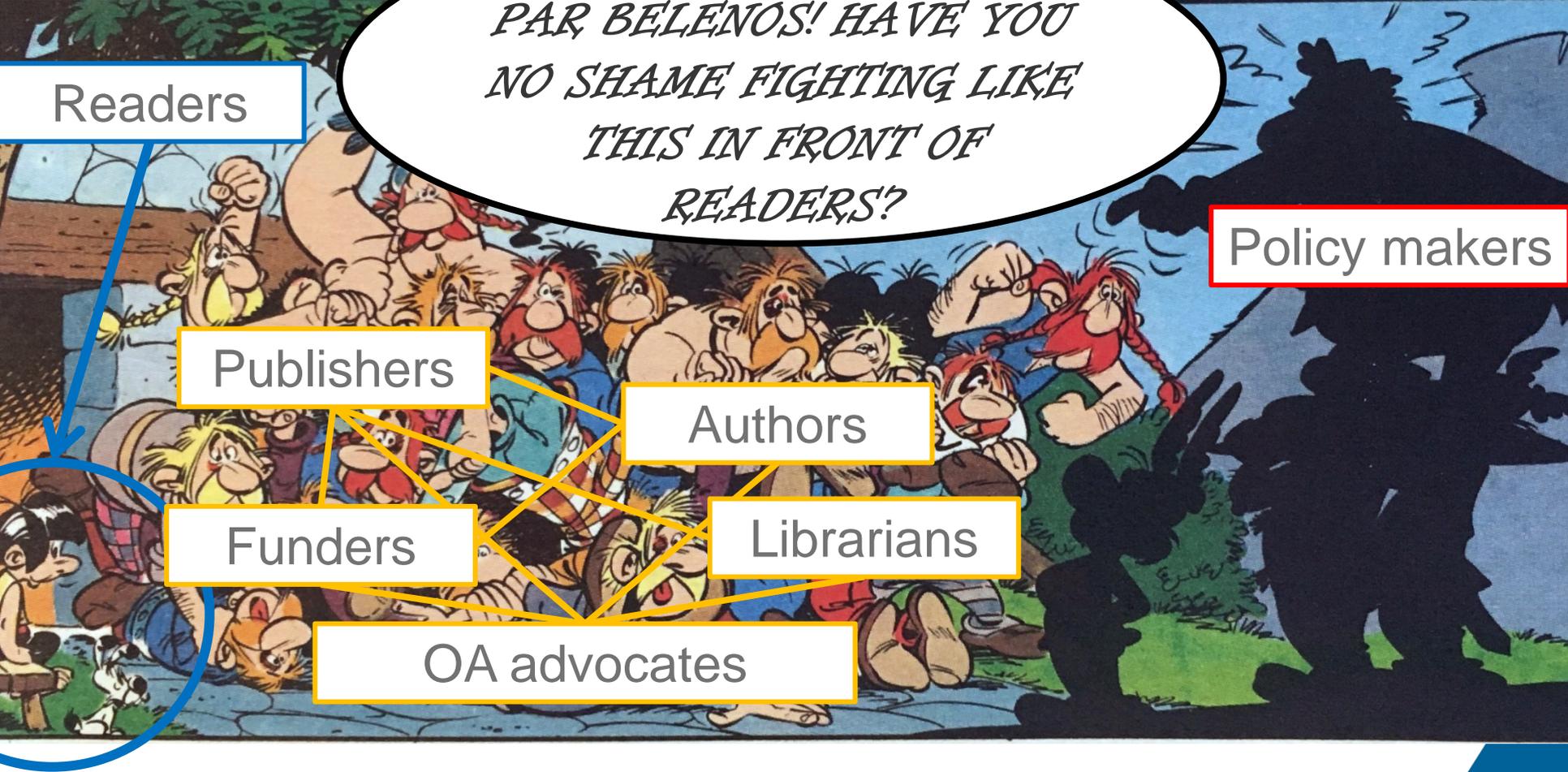
Readers





No wonder policy-makers are losing their patience with ScholComm. . .

*STOP!  
PAR BELENOS! HAVE YOU  
NO SHAME FIGHTING LIKE  
THIS IN FRONT OF  
READERS?*



Readers

Policy makers

Publishers

Authors

Funders

Librarians

OA advocates



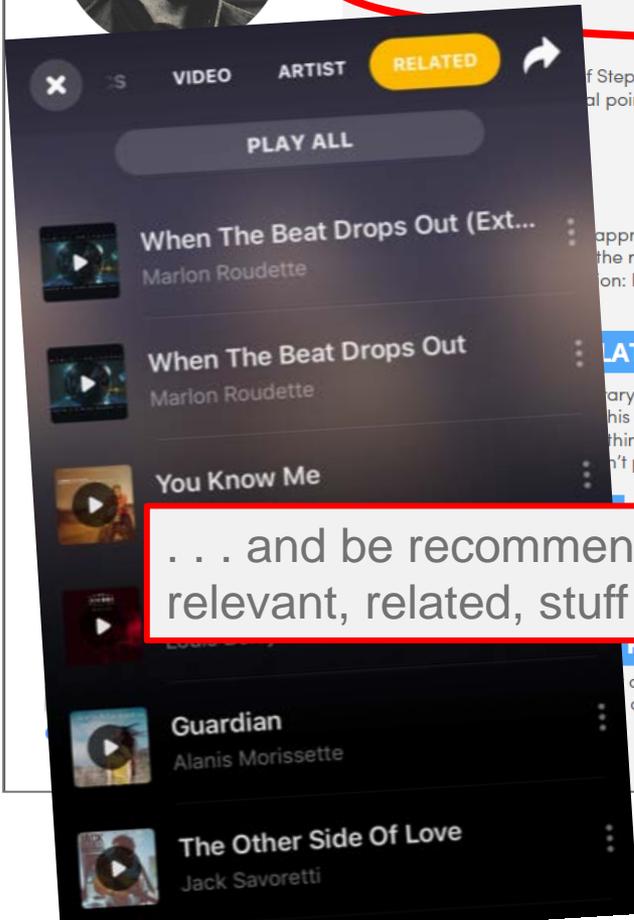
# It's not as if we don't know what readers want . . .



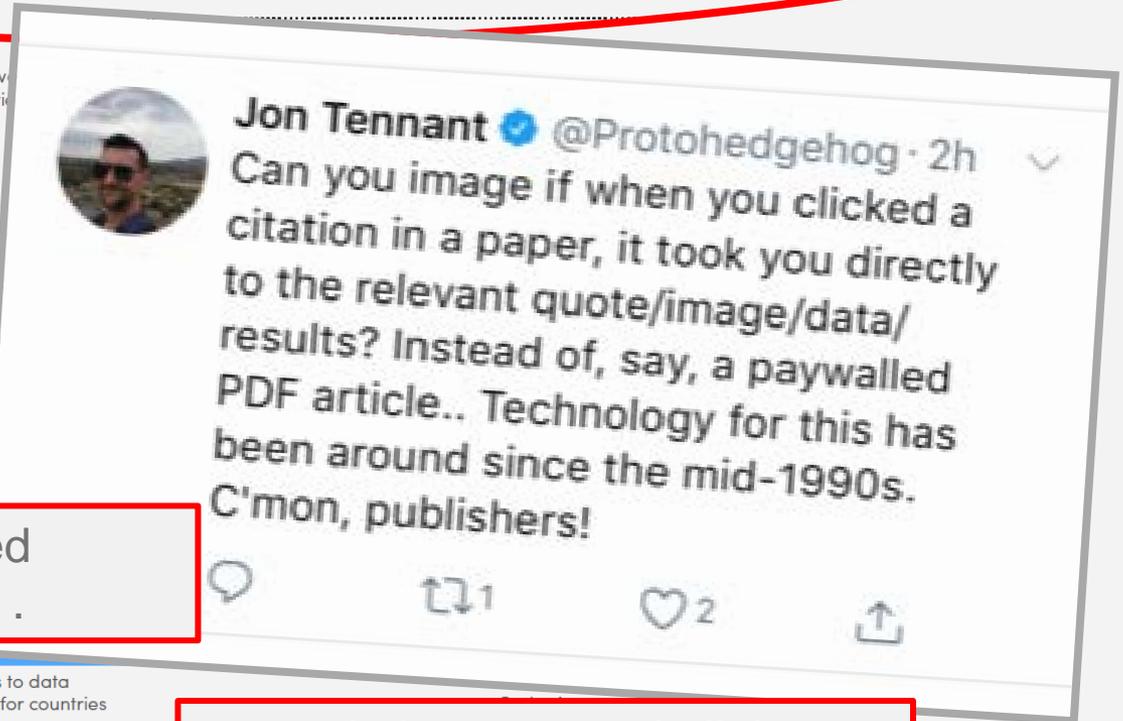
Potential User of iLibrary

## Insight

« I want to be able to find exactly what I'm looking for: precision and reliability of the information really matter to me »



. . . and be recommended relevant, related, stuff . . .



. . . and alerts . . . and all the rest.



Let's compare two types of content . . .





UNIVERSAL  
Universal Music Group



Tooth  
& Nail  
RECORDS



Laface  
records

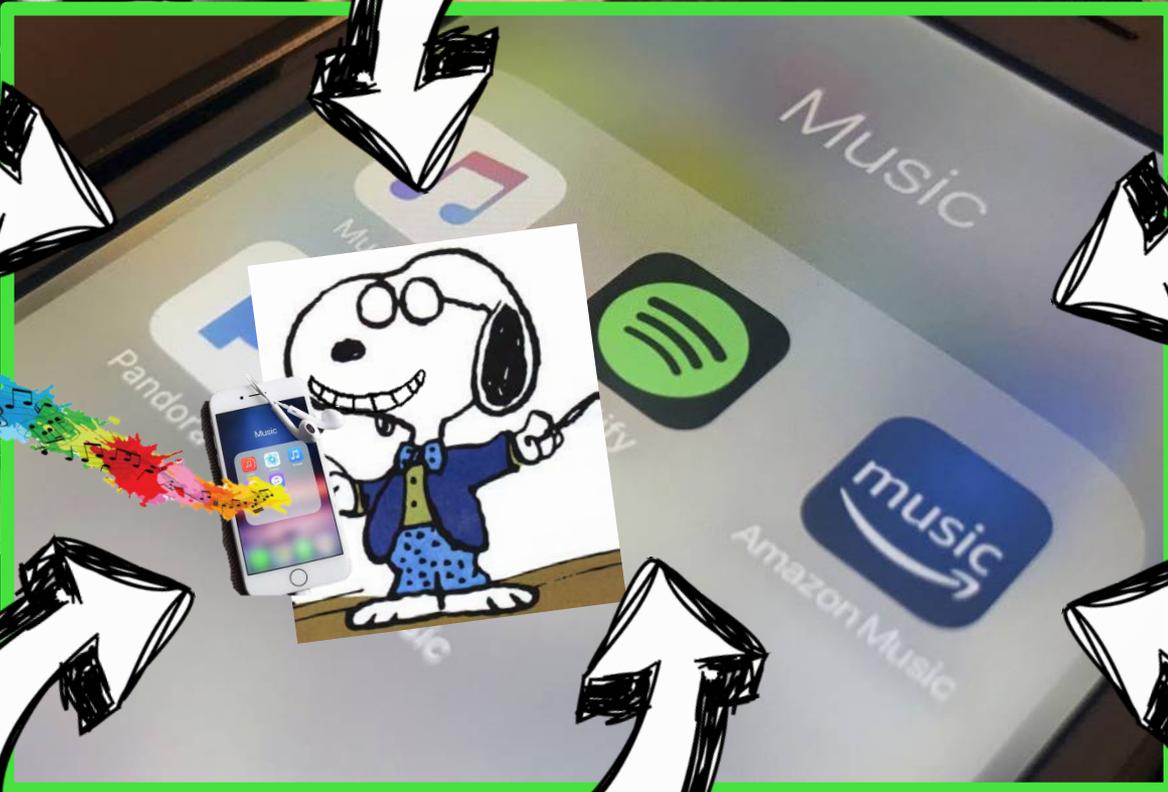
Epic

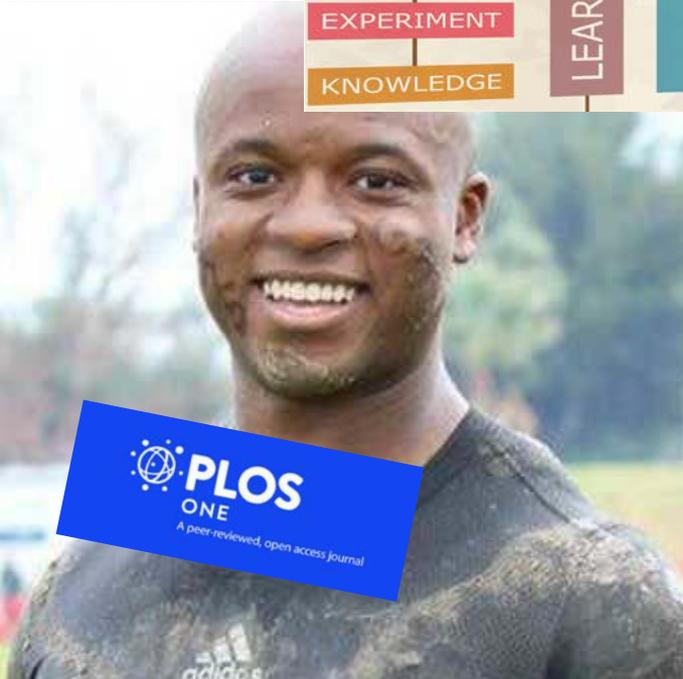
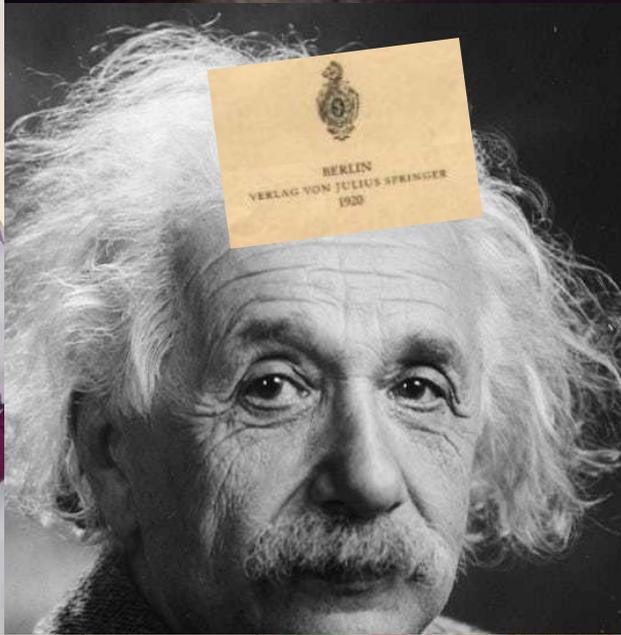
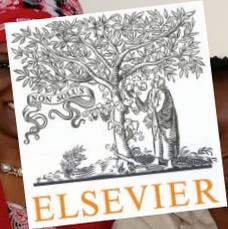


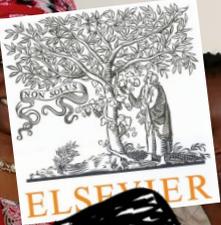
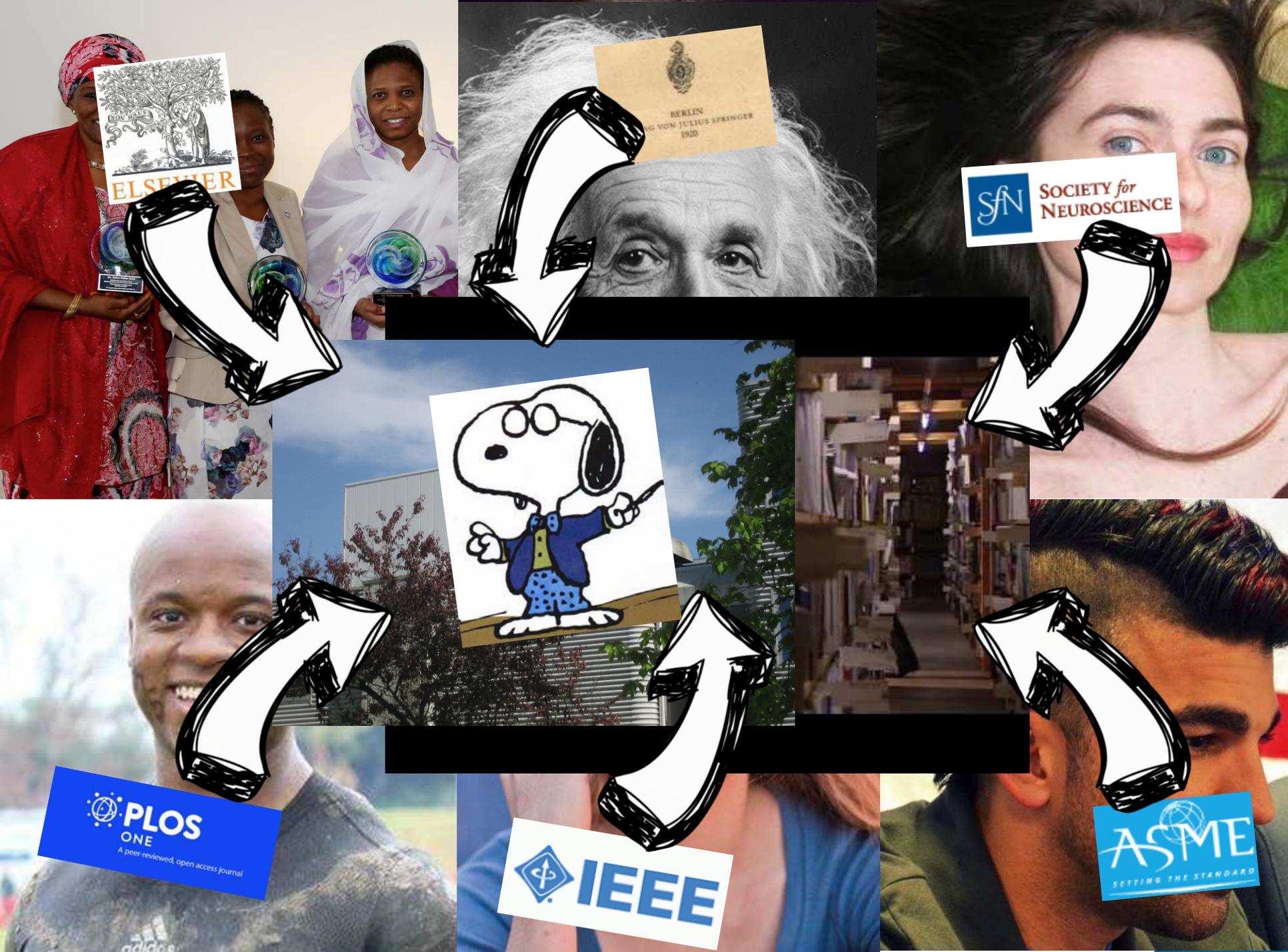
LIONESS













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ASME THE STANDARD



# So, why is Sci-Hub such a success?

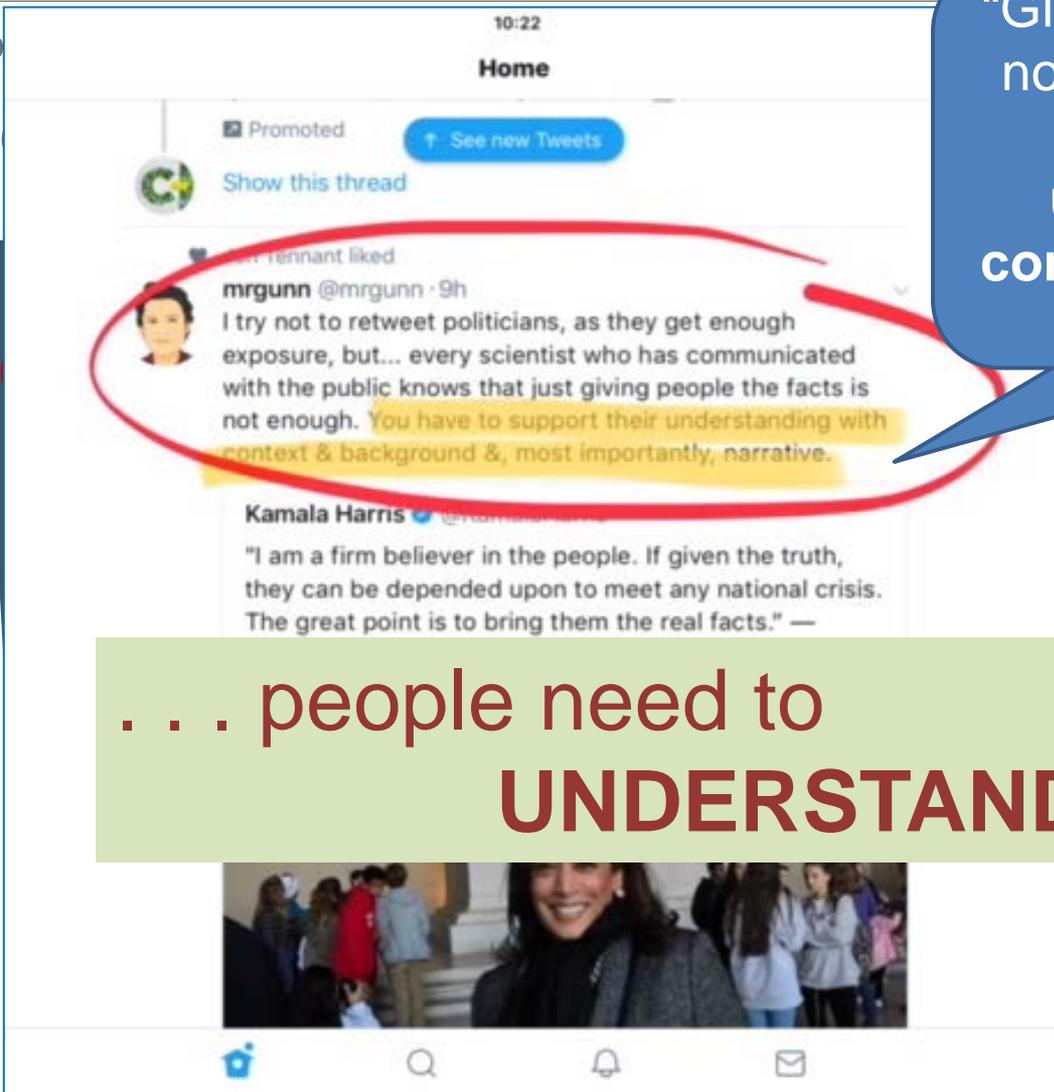


Because it's a comprehensive, reader-facing, service for researchers that's easy to use.



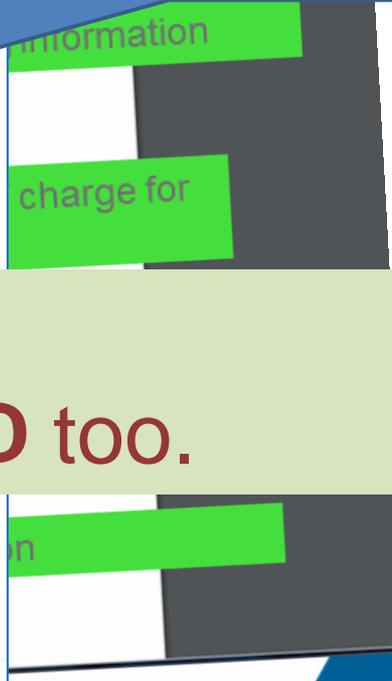
# But, **Find** and **Access** is not enough . . .

P  
a



“Giving people the facts is not enough. You have to support their understanding with context & background & narrative.”

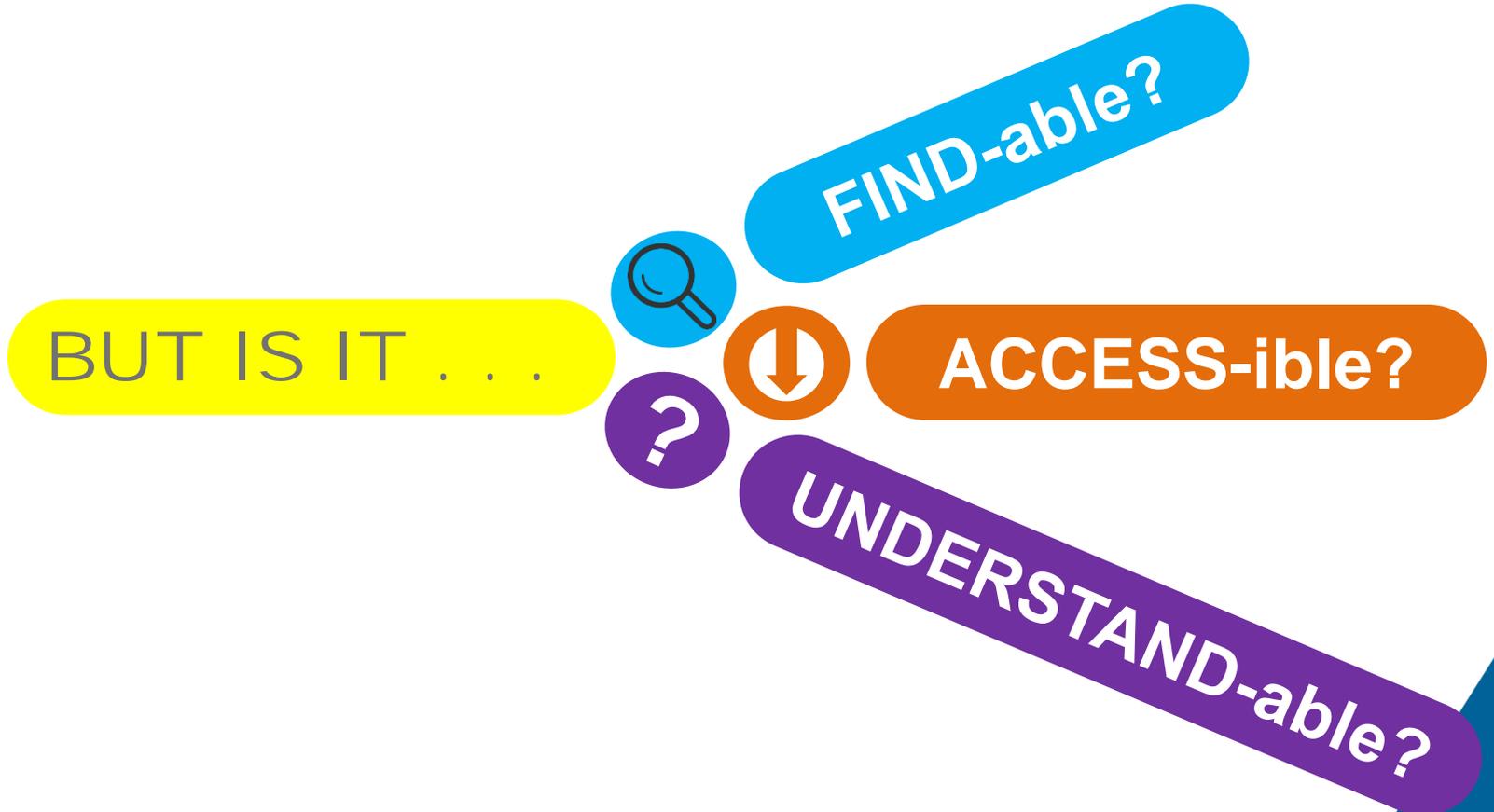
. . . people need to **UNDERSTAND** too.





ScholComm encourages authors to . . .

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# How do we shape up?

**FIND-able?**

**IS IT . . .**



**“Largest *curated* collection . . .”**



**And not one link!**

**HOPE**



**1999**

**2000**

**Err.. that's it (except OECD has every issue since 1967 online)**

**1998**



Best practice?

FIND-able?

IS IT . . .



trulia®

rightmove 



*Standard XML feed  
for houses so sellers  
can post once and  
channel everywhere.*



Why leave it to crawlers?  
Why don't all those who have 'stuff'  
collaborate to develop a standard  
XML 'FIND-able' feed that's open to  
anyone who wants it?



# How do we shape up?

BUT IS IT . . .



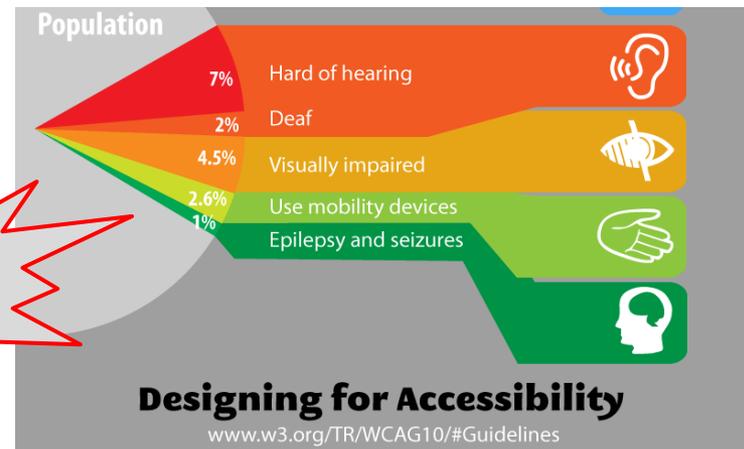
ACCESS-ible?

“If past performance is any guidance, around **four-fifths of all new scholarly articles in 2017 will be unavailable for most people on publication** via legal channels. For books, the figure is less than 2%”

<https://doi.org/10.1002/leap.1116>

“I just love PDFs on a phone!”

Anyone?





# Best Practice?

BUT IS IT ...



ACCESS-ible?



lyft



UBER



*The key to success is  
<4 mins pick-up time*



On accessibility, what are the keys to success?

1. Porous paywalls on publication?
2. Stuff optimised for all devices?
3. W3C Accessibility compliance?



# How do we shape up?

BUT IS IT ...



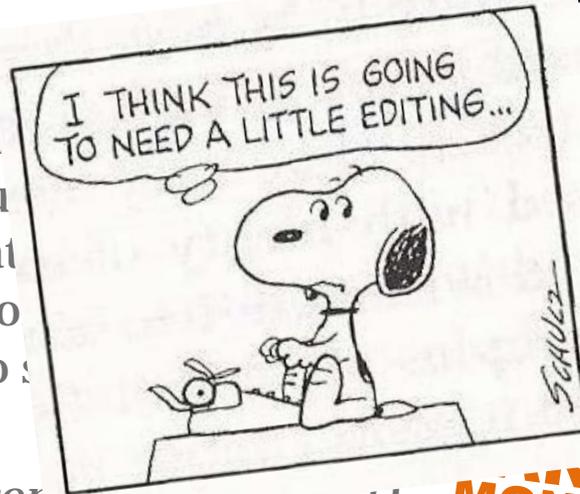
UNDERSTAND-able?

## A genie in a bottle?

*Globalisation, competition and inflation*

This paper explores (GVC) integration and using a range of industries provide evidence that downward pressure on the ability of firms to

*Title and abstract from working paper.*



value chain inflation  
es. We placed  
creasing





# Best Practice?

BUT IS IT ...



UNDERSTAND-able?

Page preview from Wikipedia in a BBC article



Links to Glossaries?

Languages?

No jargon

No acronyms

Easy to share too





# We have a long way to go!

No! Not a great idea!

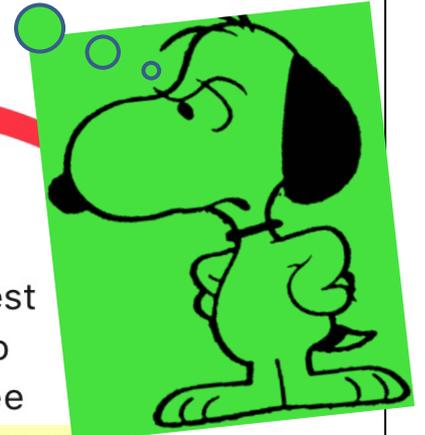


**Charles Oppenheim** @Charles  
Great idea!

**Julie Libarkin** @GeoEdResearch

Replying to @lakens and @Protohedgehog

The more I think about it, the more I believe the best next step for incremental change is to: 1) submit to "top" journals; 2) get accepted; 3) refuse to pay fee and pull paper; 4) post paper and acceptance letter on website; 5) list as "accepted by" on CV





And authors need to learn to promote their stuff too . . . (no more post and forget!)

## Time well spent

When the investment of time per paper is approx 3-6 months, almost any reasonable duration is acceptable to increase the usage and citations.

Research Fellow,  
Physical Sciences, UK

15

minutes on average

	Time	Event type	Notes
6 Jul 2015	11:33	Edit	Author Perspective text edited
6 Jul 2015	11:29	Share	Shared via Twitter
6 Jul 2015	11:29	Edit	Short title added
6 Jul 2015	11:28	Edit	"What's it about?" text added
6 Jul 2015	11:23	Edit	Author Perspective text added
6 Jul 2015	11:20	Edit	"Why is it important?" text added

23%

more readers

KUDOS



Does ...



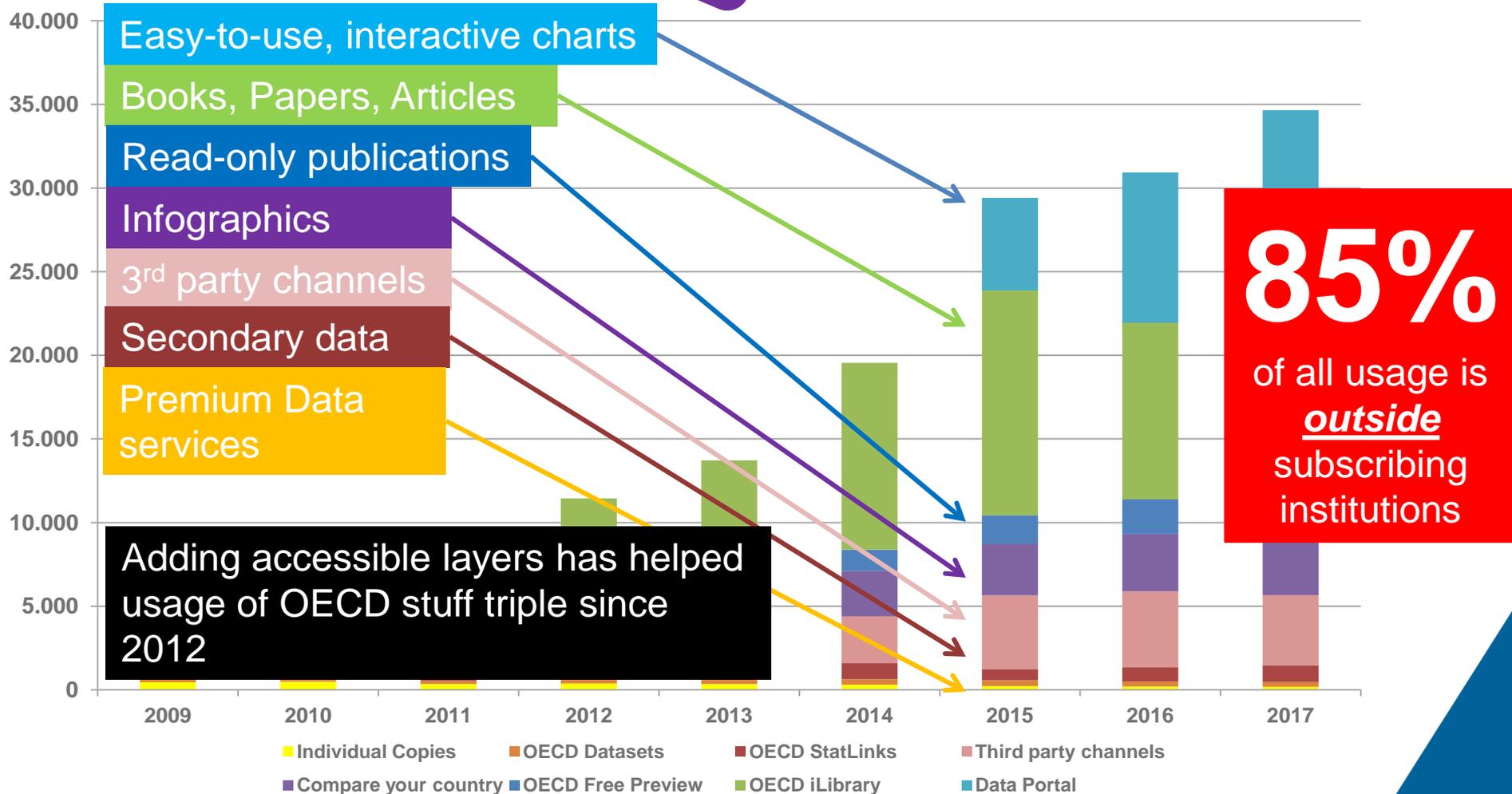
FIND-able

ACCESS-ible

UNDERSTAND-able

# make a difference?

### Dissemination of OECD stuff since 2009





So, on behalf of all readers everywhere . . .



Thank-you

@TobyABGreen  
toby.green@oecd.org

Further reading:



[It's time for "pushmi-pullyu" open access: servicing the distinct needs of readers and authors](#)

Toby Green, LSE Impact Blog (2017)

<https://bit.ly/2qUjHNZ>