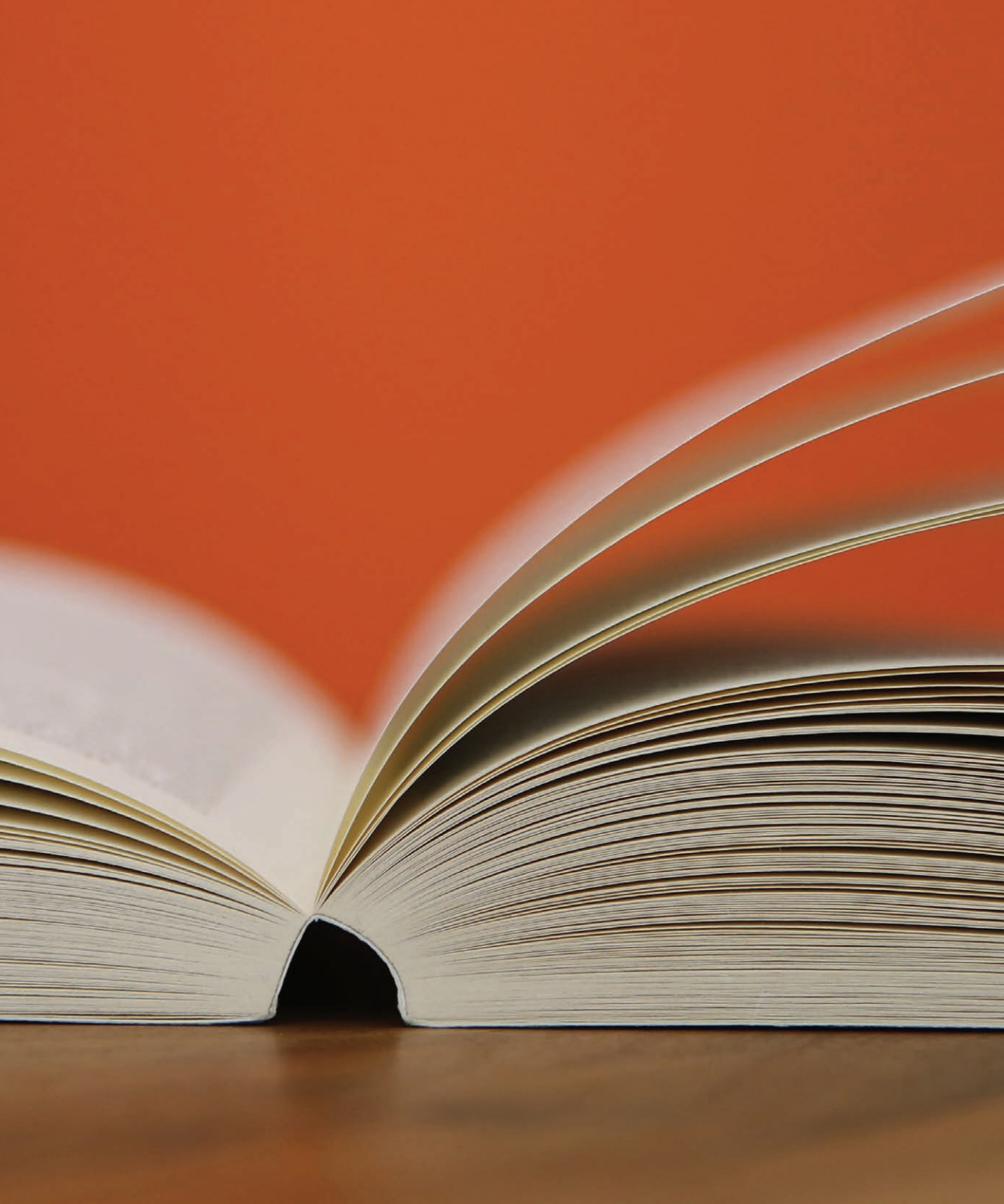# services for publishers

promotion, supply and digital hosting

casalinilibri

about us

With over 60 years of experience, we are one of the leaders in sourcing and supplying quality publications from across Southern Europe to libraries and institutions worldwide, in active collaboration with publishers.

Founded by Mario Casalini in 1958 in response to a need for timely bibliographic information and supply of Italian publications to research institutions, our mission is to advance the profile of culture and scholarship across the globe.

We offer publishers a complete range of promotion, supply and digital hosting services to facilitate publicity and sales in a highly specialised market.

supporting **publishers**

sales

We supply publications to some of the world's most prestigious national and academic libraries and research institutions.

The focus of our supply services is high quality original-language scholarly research in the Humanities and Social Sciences from across Europe.

We handle orders for print and electronic publications, institutional subscriptions to journals, and specialised material such as facsimiles, limited editions and out-of-print items.

Our Torrossa digital library and bookstore provide opportunities for institution-wide acquisitions of electronic titles in collections or on a pick-and-choose basis, and for individual purchases also at chapter and article level by the wider public.

creating impact

visibility

Our ilibri database makes available to libraries bibliographic descriptions for publications that have been selected specifically for their relevance to academic and research libraries.

Over 1,500 institutions use the ilibri database and its advanced order management system to select titles and purchase directly online.

We contribute bibliographic records to some of the leading international databases.

We create high quality catalogue records to international standards; these are present in the catalogues of many of the world's most prestigious institutions.

We ensure that content hosted in Torrossa is indexed by Google Scholar in order to increase visibility.
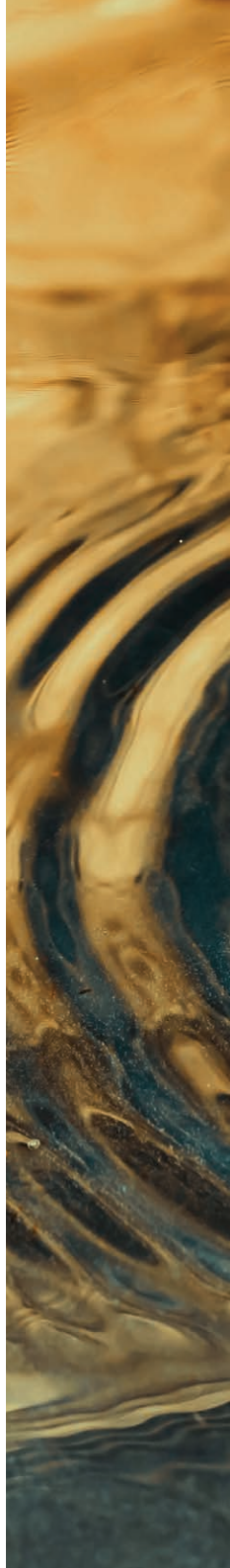
diffusion

Over 1,900 libraries worldwide rely on our frequent personalised bibliographic updates to stay up to date on what's being published in their areas of expertise.

We produce regular email newsletters and compile bibliographies containing suggestions of the latest titles published on a wide variety of themes, studies, issues, events and figures.

We interact with an ever-growing community of library professionals, scholars and book lovers on Twitter, Facebook, Linkedin and Instagram.

We participate in many of the most important international library conferences, book fairs and specialist academic and cultural events.

intermediation

We collaborate with leading discovery services and link resolvers.

We negotiate terms, conditions and pricing agreements with international library consortia to stimulate and facilitate sales among member institutions.

We handle licensing and access activation for libraries, as well as subscription management services for institutions and personalised, thorough customer care.

We provide a continuous and efficient helpdesk offering support to ensure access to, and correct usage of texts purchased online as well as troubleshooting any technical issues.

content **hosting**

technology

The Torrossa digital library and digital bookstore are built on some of the most recent technologies, guaranteeing a robust infrastructure for the secure hosting and maintenance of electronic content. The Torrossa Open platform contributes the same infrastructure and services to support academic publishing in open access.

Our commitment to Accessibility means that we are able to offer Torrossa content to a wider number of users and ensure compliance with international standards.

We provide immediate and secure access to sales reports and usage statistics through a dedicated interface, according to the international COUNTER standard.

Our specialised team creates quality metadata for all resources, assigns electronic ISSNs, DOI (Digital Object Identifiers) and creates permalinks. The OpenURL protocol safeguards the stability of links to Torrossa content.

security

Content is protected by a personalised Digital Rights Management system using Adobe and Readium technology.

All files received by publishers are encrypted and archived securely in our repository.

We collaborate with long-term archiving organisations such as CLOCKSS and Portico.

casalini**libri**